

Message Text

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PAGE 01 GUAYAQ 00944 172144Z
ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 CIAE-00 COME-00 DODE-00
DOTE-00 FMC-01 INR-07 NSAE-00 CG-00 DLOS-09
OES-07 L-03 /045 W
-----180551Z 121477 /12

R 172113Z JUN 77
FM AMCONSUL GUAYAQUIL
TO SECSTATE WASHDC 5417
INFO AMEMBASSY QUITO

C O N F I D E N T I A L GUAYAQUIL 0944

E.O. 11652: GDS
TAGS: EWWT, EC
SUBJECT: SHIPPING NEGOTIATIONS

REF: STATE 139089

1. HELD CONVERSATION TODAY WITH COMANDANTE RAMIREZ. RAMIREZ STATED THAT RESOLUTIONS 3/77 AND 6/77 ARE STILL BEING FORMULATED. HE HOPES THAT CCT/TRANNAVE QUESTION CAN STILL BE SETTLED AMICABLY WITHOUT RESORTING TO THE ABOVE RESOLUTIONS. RAMIREZ DECLINED TO SHOW ME THE RESOLUTIONS, SAYING THAT IT WOULD BE BETTER TO WAIT UNTIL THEIR FINAL FORM HAS BEEN DECIDED OR THE SITUATION BECOMES CLEARER. EXPECTS THIS TO BE BY END NEXT WEEK.

2. RE BERMAN'S COUNTERPROPOSAL TO HELP TRANNAVE SET UP SERVICE BETWEEN NEW ORLEANS AND ECUADOR, RAMIREZ SAYS MOST ROLL-ON ROLL-OFF AND CONTAINER TRAFFIC BETWEEN ECUADOR AND US PASSES THROUGH NEW YORK AND MIAMI AND ONLY BANANAS GO THROUGH NEW ORLEANS. SINCE THE MAJORITY OF ECUADOR'S IMPORTS AND EXPORTS ARE WITH THE US, IT IS ONLY FAIR THAT HALF BE CARRIED ON US-FLAG VESSELS AND HALF ON ECUADOREAN-FLAG VESSELS. ECUADOR, I.E. TRANNAVE, REALLY NOT INTERESTED IN NEW ORLEANS TRAFFIC. STANDARD FRUIT CO. ONLY SUBSTANTIAL SHIPPER TO
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THAT PORT USING CHARTERED GERMAN VESSELS PRINCIPALLY. TRANNAVE OWNS 2 VESSELS AND HAS 11 UNDER CHARTER AND WOULD LIKE BE IN POSITION CARRY REEFER-BANANA CARGO. ONLY US FLAGLINE OFFERING SERVICE TO GULF PORTS IS LYKES.

3. RAMIREZ MENTIONED THAT OAS IS HELPING TO SET UP AN OFFICE WITHIN MARITIME DEVELOPMENT COMMISSION TO REGULATE SHIPPING RATES OF OCEAN

TRANSPORT COMPANIES OPERATING IN ECUADOR. OFFICE SHOULD BE IN OPERATION IN THREE MONTHS. ALSO, A USERS' CONFERENCE OF IMPORTERS AND EXPORTERS TO PROVIDE INPUT INTO REGULATED RATE STRUCTURE.

4. I HAVE DISTINCT IMPRESSION RESOLUTIONS MENTIONED PARA 1 TO BE MODIFIED TO SUIT OUTCOME DISCUSSIONS WITH BERMAN. RAMIREZ WISHES WORK OUT AMICABLE ARRANGEMENT BUT DOES NOT LIKE IDEA CCT USING NON-US FLAG VESSELS. ECUADOR MERCHANT FLEET ONLY IN DEVELOPING STAGES AND NEEDS SUPPORT LIKE, RAMIREZ SAYS, US FLEET WHICH IS ON CONTINUAL DECLINE.

5. BERMAN HAS NOT YET CONTACTED AMCONSUL GUAYAQUIL. RAMIREZ WELL AND FAVORABLY KNOWN TO CONGEN. HE ACTIVE DUTY NAVY CAPTAIN, PRO-US AND MEMBER BOARD DIRECTORS BI-NATIONAL CENTER. BISHTON

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Message Attributes

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Control Number: n/a
Copy: SINGLE
Sent Date: 17-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
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Disposition History: n/a
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Secure: OPEN
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TAGS: EWWT, EC, US
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Type: TE
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